



Partnership Specialist

Organization: Kansas City Ballet

Title: Partnership Specialist

Reports To: Executive Director

Position: Full-time, exempt

Salary: Commensurate with experience, plus benefits

Start Date: As soon as filled

Organization Description

Kansas City Ballet is a 30-member professional ballet company under the direction of Artistic Director Devon Carney and Executive Director David Gray. Our professional company, the second company (comprised of KCB II and Trainees), and our professional dance school, seek to nurture and develop our artists, audiences, and students in the values inherent in the creativity, diversity, and joy of dance.

Vision: Outstanding dance experiences accessible to all.

Mission: To inspire and engage through the beauty, power and passion of dance.

Job Description and Responsibilities

The Partnership Specialist is a new position created to build Kansas City Ballet's connections within the region to other organizations, groups, and businesses to grow meaningful partnerships that will broaden our reach and provide strong connections within the greater community. While this position will assume responsibility for some of our current programs (such as our Matinees For Schools), we are seeking to develop new partnerships and new ideas. For example, what kind of programs can we do in conjunction with other institutions such as libraries or community centers? Are there opportunities for our dancers to speak and/or perform for new and diverse audiences?

The position will work cross-departmentally, finding the best opportunities to utilize our wide array of talents. Will a program be best served by working with our Second Company? Our Philanthropy office? Our School? Marketing? Or a combination of these?

Requirements

- Previous experience in arts administration
- College Degree, preferably related to the arts
- Excellent written and inter-personal communication and presentation skills.
- Appreciation for the arts, especially dance, and an understanding of its role in our community.
- A professional, respectful presence that always represents the best of Kansas City Ballet
- An outgoing, creative personality. You will be building new partnerships and must bring a can-do attitude to the work, with great attention to detail and follow-through
- Proficient with Microsoft Office products (Word, Excel, Teams)

How to Apply:

Interested candidates are encouraged to apply no later than **March 15, 2024** by submitting a resume, cover letter and 3 references via email: mallen@kcballet.org.

Kansas City Ballet is an equal opportunity employer committed to a diverse, multicultural work environment. People of color, people with disabilities and people of diverse sexual orientations, gender expressions and identities are encouraged to apply.